

## ROLE PROFILE

<b>Job family</b>	<b>Leadership</b>	<b>Role profile number and grade</b>	<b>LSL2-2094</b>
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### Role purpose:

Roles at this level are responsible for the corporate management of a wide range of major council services or a significant statutory function (with delegated powers), with responsibility for setting the vision, strategic policy direction and leadership, as well as having accountability for operational management and financial control. Roles at this level have a significant responsibility for fulfilling long term business plan priorities with full accountability to deliver these and to resolved conflict of priority

Directors are part of the Council's Extended Leadership Team and support the Cabinet and Corporate Leadership Team to achieve the aims and desired outcomes of the Council.

Roles at this level provide tactical, strategic and operational advice and recommendations to the Chief Executive and Corporate Directors, Cabinet Member, elected Members and relevant committees in respect of the services and functions within their area of responsibility

Roles at this level report to a Corporate Director or to the Chief Executive.

<b>Factor</b>	<b>Relevant Job Information</b>
Indicative qualifications	<p>Degree in a subject relevant to the role or able to demonstrate equivalent knowledge, skills and experience.</p> <p>Relevant professional qualification at a post graduate level</p> <p>Licence / certificate / qualification where required for statutory role</p> <p>Management qualification or equivalent experience</p> <p>Programme management qualification or able to demonstrate equivalent knowledge, skills and experience</p>
Knowledge, skills and experience	<p>Roles at this level require self-sufficiency in a technical or specialised field gained through wide experience of concepts/principles, wide exposure to complex practices and authoritative command of operations and functions. This includes:</p> <ul style="list-style-type: none"> <li>• Expert functional knowledge and/or providing significant advice with impact across the council.</li> <li>• A broad knowledge and understanding of the services impacted by the service/function and across the council.</li> <li>• Proven extensive senior management experience of managing a range of services and functions at a corporate strategic level.</li> <li>• Substantial experience in both strategic and operational management across a range of services and functions within a large and complex organization</li> <li>• Substantial understanding of the council's people strategy to ensure effective workforce development in order to achieve service and council wide objectives.</li> <li>• Experience of working in a political environment and managing political challenges to the direction of the function or services.</li> <li>• Substantial understanding of local government and the local, regional and national context</li> <li>• Substantial understanding and experience of delivering services that impact on the local community and partner organisations, and managing challenges to the direction of these services</li> <li>• Ability to deliver and support successful cultural and organisational change programmes with impact across the council.</li> <li>• Effectively handling challenging &amp; complex situations which have wide ranging impact and reputational risk for the council.</li> <li>• Leadership of high profile innovative projects which have wide ranging impact and reputational risk for the Council.</li> <li>• Significant budget management experience across a range of services and functions.</li> </ul>

Accountability for Budget	<p>Roles at this level have a major impact/effect on the overall results of the organisation and Wiltshire communities, encompassing a substantial portion of the organisations' income, expenditure or resources.</p> <p>The nature of the impact of the role is contributory with significant impact and influence in advising or facilitating services for use by senior management in taking decisions across the council including impacting upon Wiltshire communities and partner organisations.</p> <p>Leads a senior management team across a range of service areas and functions, each responsible for significant resources and operational/strategic delivery.</p> <p>Delegated budget lead to monitor and control the budget of significant council service(s), a range of major functions or a statutory function.</p> <p>Will have influence on significant expenditure across council, partner services and Wiltshire communities</p> <p>Impact on whole council gross budget (spend) circa £872 million</p> <p>Impact on partner organisations budgets and the economy of Wiltshire</p> <p>County population is around 470K</p>
Problem solving	<p>Roles at this level will be responsible for setting major functional policies and/or determining the direction and overall shape of a major function or range of services. Through the senior management team will influence the development of major policies that impact across the whole of the council, and on Wiltshire communities and partner organisations.</p> <p>Directs/sets the direction through senior management the implementation of required corporate change in the service/functional area, across the council, Wiltshire communities and/or partner organisations</p> <p>Directs/sets the direction of the development and implementation of service/function strategies and make a significant contribution to the development of corporate strategies and business plans</p> <p>Sets the direction for the design, development and implementation of complex solutions within the identified area which serve the council's vision, goals and core values, involving the application of significant council resources across the council, Wiltshire communities and/or partner services</p> <p>Sets new standards for innovation in the commissioning and delivery of services</p> <p>Maintain the integrity of the service/function and culture of continuous improvement, ensuring increased functional capacity across the council and partner organisations.</p> <p>Pro-actively identifying corporate, and service risks, and ensure action is taken to mitigate these</p>
Nature of contacts	<p>Directly or through nominated senior management team, direct and oversee all activities of the services and functions, and more widely across the council, Wiltshire communities and partner organisations.</p> <p>Influence, advise and make recommendations to members, chief executive, directors, heads of service and equivalent levels in external bodies, private sector and partner organisations regarding complex situations that have high risk and reputational impact across the council.</p> <p>Work with other public bodies and other relevant partners/organisations to support Wiltshire's communities, through services and activities that address local concerns and that foster social capital and 'resilient communities'</p> <p>To represent the council and co-ordinate policy and practice on a local, regional and national scale</p> <p>Manage relationships with key stakeholders and delivery partners including consultation on complex political / strategic / commercial issues that have high risk and reputational impact across the council, Wiltshire communities and partners</p> <p>Provide service/functional direction, expertise, advice and support often in response to complex issues across the council, Wiltshire communities and partners including external stakeholders and suppliers etc.</p> <p>Sponsor and lead working groups and project teams, likely to be cross service/council/partners or external at a regional or national level.</p> <p>Engage with stakeholders to seek and explore innovative opportunities for collaborative working within and across function, services, Wiltshire communities and/or with partners</p> <p>Establish and lead partnership working with internal / external services / organisations and liaise with national bodies.</p> <p>Managing complex situations which can be contentious and have the potential to cause significant reputational issues for the council.</p>
Additional duties	<p>Postholders are required (subject to the provisions of the Working Time Regulations) to work the hours that are necessary to do the job, including evening and weekend work and</p>

	attendance at meetings out of office hours. This includes being on standby or call out to respond to emergency situations.
Our Identity	<a href="#">Our Identity</a> sets out who we are and provides a shared understanding of how we are all expected to lead, work and act with each other, our partners and our residents to deliver our services and build stronger communities. They enable us to continually evolve and adapt to meet the changing needs of our residents and ensure that we continue to deliver great services and make a difference to the people of Wiltshire. All of us are expected to demonstrate the seven elements of <a href="#">Our Identity</a> in how we work to shape and create the organisation we want to be part of. It should influence our decisions, activities, projects and ways of working
Health & Safety	To be responsible for managing services in line with the council's health, safety and welfare policies
Equalities	Wiltshire council is committed to ensuring employees do not discriminate against colleagues, suppliers or third parties at work or harass or victimise others. Incidents of discrimination at work are taken seriously and employees are encouraged to report incidents via their manager or anonymously via <a href="#">the whistleblowing policy</a> .
Authority to work in the UK	All employees must have the legal authority to work in the UK. Non-UK nationals must have the relevant approval to work in the UK from the Home Office. Copies of any relevant documents provided as proof of right to work are retained for our records; by providing these proofs the council will treat this as consent.

The above profile is intended to describe the general nature and level of work performed by employees in this role and does not detail a list of all duties and responsibilities. The Council reserves the right to amend this role profile as necessary.

## ROLE DESCRIPTION

<b>Role description:</b>	Director- Commissioning
<b>Role profile family:</b>	Leadership
<b>Number of posts:</b>	1
<b>Role profile number and grade:</b>	LSL2-2094
<b>Service/Team:</b>	Commissioning
<b>Reports to:</b>	Corporate Director Care and Wellbeing

### Job Context

Directors are responsible for the corporate management of a range of major council services or a statutory function, providing strategic policy direction and leadership, operational management and financial control. They support the cabinet and corporate leadership team, to achieve the aims and desired outcomes of the council, Wiltshire community and partners.

In this role you will be a Deputy Chief Officer as defined in the Local Government and Housing Act 1989 and referred to in the Localism Act 2011. This means that you will support the Chief Executive in the overall corporate management of the Council. Part 3 of the constitution is the scheme of delegation that sets out the responsibility for functions and decision making that also apply to the role of Director.

### Job Purpose

#### As a member of the senior leadership team, you are expected to:

- Work jointly with the whole senior leadership team and in support of the Corporate Leadership Team to achieve the council's priorities and goals, contributing to the wider strategic long-term development of the Council and the implementation of the Council's business plan.
- Ensure all elements of Our Identity are embedded across your services so that they are focused on making a difference and delivering the best outcomes for our residents.
- Ensure service structures are developed based on customer/resident needs and that services are developed and delivered to meet emerging and revised council priorities and re-defined customer expectations.
- Ensure effective financial and operational management of all services and functions within your areas of responsibility and take joint responsibility as part of the senior leadership team for delivering the whole council budget and savings, taking a corporate and joined up approach alongside robust and reliable service financial management.

- Ensure effective partnership and stakeholder relationships across all services and functions within your areas of responsibility.
- Ensure service planning is shaped by and takes into account the Council's key strategic plans and manage service performance through the accountability of your senior management team, allocation of resources, management of risks, and strong, inspirational leadership.
- Ensure a whole Council approach is taken to corporate parenting.
- Directing the service response in the event of an emergency

**As a director you are expected to:**

- Work jointly with chief executive, and other directors to achieve the Council's priorities and goals;
- Develop effective partnership and collaborative working in order to develop and achieve the Council vision;
- Manage service performance through the accountability of your senior management team, allocation of resources, management of risks, and strong, inspirational leadership;
- Develop an innovative and commercial approach across the Council and within your specific service areas;
- Lead continuous improvement and transformation of your services using evidence-based principles around customer/client purpose;
- Take joint responsibility as part of the leadership team for delivering the Council budget and any required savings, taking a corporate and joined up approach.

**Key duties include:**

- Collaborate with partner organisations as a system leader to improve the health and wellbeing of the Wiltshire population with a focus on addressing health inequalities and maximising inclusion.
- Identify and deliver opportunities for increasing integration of services that improves the experience of residents who use services and unpaid carers.
- Ensure service planning is shaped by, and takes into account the Council and ICB's key strategic plans including:
  - The business plan
  - The financial plan (MTFS) and annual budget
  - The local plan

- Provide advice and recommendations to the corporate leadership team of the Council and ICB, elected Members and ICB Board Members on significant policy decisions or complex and contentious matters within your service areas and areas of expertise;
- Contribute to the corporate management of the strategic risks facing the Council
- Represent the Council on commissioning at regional/national level within your services areas and areas of expertise;
- Promote and exemplify robust decision making, which is open, inclusive, flexible and responsive;
- Grow an outstanding workforce with a can-do attitude, supported through clear career paths and development linked with robust talent and performance management;
- Embed a culture that places customers first, adopts a can-do approach and focuses on good outcomes in our communities;
- Drive the Council's staff engagement culture and demonstrate the behaviours expected across the organisation;
- Ensure a whole Council approach is taken to corporate parenting.

**Service areas** which are the responsibility for this post are:

#### Strategic Commissioning – Adult Social Care

- In partnership with operational services provide an integrated approach to the strategic commissioning of adult services across statutory agencies, voluntary, community and independent sectors, that is creative, and solution focused, to ensure that a comprehensive and equitable range of high quality and value for money responsive and efficient health and social care are available.
- Work with the ICB and public health to commission integrated, creative, value for money services for older people and people with mental health problems and learning disabilities.
- Ensure that services are commissioned to meet evidenced need with a focus on prevention and community resilience.

#### Strategic Commissioning – Children's social care and SEND

- In partnership with operational services ensure a co-ordinated approach to the strategic commissioning of children's services within the Council and the ICB, ensuring that a comprehensive range of high quality and value for money services are in place to improve the well-being and life opportunities of Wiltshire's children and young people.
- Ensure the development and implementation of agreed multi-agency care pathways, working collaboratively with a range of services to achieve this.
- Ensure there is a co-ordinated approach to joint commissioning between the Council and ICB to deliver services for children and young people with SEND, at all stages of the pathway.

#### Strategic Commissioning – across both services

- Lead on developing and managing the market to ensure a sustainable, diverse market to meet the needs of the population of Wiltshire. Developing a positive and productive

relationship with providers and stakeholders.

- Ensure an integrated approach with procurement and operational services to deliver value for money, high quality services across adults, children's and health services, based on need.
- Ensure services are co-produced with the communities that use our services.

**Performance and Systems – Adults and Children social care and SEND**

- Responsible for ensuring timely and accurate national statutory returns.
- Delivery of accurate data that drives performance, system effectiveness and functionality and is reflective of service priorities across Adults and Children's social care and SEND.
- Ensuring effective oversight and development of the case management systems for Adult and Children's social care and associated financial payment systems.
- Facilitate activity relating to statutory inspection across the directorates.

**Key service related duties include:**

- Collaborate with partner organisations as a system leader to improve the health and wellbeing of the Wiltshire population with a focus on addressing health inequalities and maximizing inclusion.
- To ensure that the commissioning aspects of all corporate and service decisions are considered and having overall decision making responsibility for ensuring consistent and high quality processes related to families and children's and adult services.
- Dealing with complex and contentious issues in relation to commissioning across services.
- Ensure that the Council's approach to commissioning is designed to deliver the Council's values and priorities with the community of Wiltshire placed firmly at the centre of this vision.
- To facilitate and enable transformational change through timely and relevant activities and interventions.
- Lead the development, delivery and on-going review and communication of the Council and relevant ICB's commissioning strategies, aligned with the vision of the Council, and the priorities and aims of the council plan.
- Lead and provide oversight of the work of the service areas ensuring the setting of targets, identification of priorities, succession management and performance management.
- Facilitate productive working relationships with the voluntary and community sector and independent providers of children and adult services.

**Statutory responsibilities of this post:**

N/A

Dimensions				
Type of budget	Direct	Indirect	Responsibility	Amount / Cost
Service budgets	<input checked="" type="checkbox"/>	<input type="checkbox"/>		£5m Approx.
Staffing budget	<input checked="" type="checkbox"/>	<input type="checkbox"/>		£4m Approx
Council Revenue budget	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Contributory impact on spend	£830m
Staffing			Employees directly managed will be senior management teams each responsible for significant resources and operational/strategic service delivery	
Please describe any national performance standards or statutory/legal responsibilities applicable to this role:				
N/A				

Person Specification
<p>In addition to the qualifications, knowledge, and skills required for roles at this level, this role requires:</p> <ul style="list-style-type: none"> <li>• Postgraduate degree in management or equivalent experience, knowledge and skills;</li> <li>• Experienced commissioner in social care or related discipline;</li> <li>• Evidence of excellent relationship management skills with providers and stakeholders;</li> <li>• Evidence of post qualification personal and professional continued development;</li> <li>• Substantial experience of leading on procurement and commissioning in a large and diverse organization.</li> </ul>



## Supporting information

Driving classification	
<b>Occasional driver</b> A valid UK driving licence is not required. Occasionally may need to travel to different locations in order to undertake the duties of the role.	<input type="checkbox"/>
<b>Regular Driver</b> Must hold a valid UK driving licence and have access to either their own car or a pool car in order to undertake the duties of the role, unless other forms of transport are available and viable to perform the role, including public transport, or unless a reasonable adjustment has been agreed.	<input checked="" type="checkbox"/>
<b>Required Driver</b> Must hold a valid UK driving licence and will drive a vehicle supplied by the Council in order to undertake the duties of the role.	<input type="checkbox"/>
Employees should refer to the Corporate Driving at Work policy for further information.	

Driving trigger points			
The trigger points set out below, regarding driving licence points and at-fault accidents, apply to all staff who drive on council business.			
Trigger Points	Corrective Driver Training Course or further action	Additional corrective training if appropriate or further action	
Points on driving licence	6	9	
Trigger Points	Discussion and advice on expected driving standards	Corrective Driver Training Course or further action	Additional corrective training if appropriate or further action
At fault accidents within a two-year period (whether work or personal)	1	2	3
Job applicants who drive must have 9 or less points on their driving licence and must have less than 4 at fault accidents within a two-year period. If they meet the trigger points, they will be subject to the actions outlined in the table above.			
If holding a valid licence, occasional drivers will need to declare penalty points and no-fault accidents as requested. Depending on the role, decisions as to whether this might either affect appointment or require corrective driver training, will be made case by case.			

Political restriction	
This role is politically restricted. The job holder is not permitted to undertake political activity involving standing for election as a member of parliament, as a member of the Scottish or Welsh Parliaments. The job holder is furthermore not permitted to canvas on behalf of a political party or a person who is already, or who seeks to be, a candidate. In addition, they may not speak to the public or publish any written or artistic work that could give the impression they are advocating support for a political party	<input checked="" type="checkbox"/>
This role is not politically restricted	<input type="checkbox"/>

Professional fees and related occupational costs	
As part of this role, or to support professional development, the job holder is required to be a member of a professional body or association. The job holder is responsible for payment of all professional fees, memberships, registrations or subscriptions and no reimbursement or contribution towards these will be provided by the council	<input type="checkbox"/>
This role does not have any professional or occupational membership requirements	<input checked="" type="checkbox"/>

Clearances – Disclosure & Barring Service (DBS)	
This role will be engaged in 'regulated activity' providing specific services relating to children or vulnerable adults and is subject to a Disclosure from the Disclosure and Barring Service.	<input type="checkbox"/>
This role is exempt from the Rehabilitation of Offenders Act 1974 and will require an <b>Enhanced</b> DBS check before appointment can be confirmed.	<input type="checkbox"/>
This role is exempt from the Rehabilitation of Offenders Act 1974 and will require a <b>Standard</b> DBS check	<input type="checkbox"/>
The role requires a <b>Basic</b> DBS check to check for convictions and cautions that are considered to be unspent under the terms of the Rehabilitation of Offenders Act 1974.	<input type="checkbox"/>
This role is not subject to a Disclosure from the Disclosure and Barring Service in order to undertake the duties of the role.	<input checked="" type="checkbox"/>

Clearances – Baseline Personnel Security Standard (BPSS)	
This role requires access to the UK government Public Services Network (PSN) and is subject to a BPSS check	<input type="checkbox"/>
This role is not subject to a BPSS check	<input checked="" type="checkbox"/>

Clearances – Non-Police Personnel Vetting (NPPV)	
This role requires working in partnership with the police, and/or having access to Police related systems and is subject to a NPPV check at <b>level 2*</b> . (*regular access to police premises and police information, intelligence and financial or operational assets. Occasional access to those deemed 'secret').	<input type="checkbox"/>
This role requires working in partnership with the police, and/or having access to Police related systems and is subject to a NPPV check at <b>level 3*</b> (*regular unsupervised access to police premises and/or access to police information and/or information systems and/or hard copy	<input type="checkbox"/>

material either on police premises or by remote access up to “secret” level. A level 3 includes a check on you, your spouse/partner, co-residents, and all family members).	<input checked="" type="checkbox"/>
This role is not subject to a NPPV check	

Safeguarding	
For all roles within Children’s Services. Wiltshire Council is committed to safeguarding and promoting the welfare of children, young people and vulnerable adults and all staff are expected to share this commitment. You will be expected to report any concerns relating to the safeguarding of children, young people or vulnerable adults in accordance with agreed procedures. If your own conduct in relation to the safeguarding of children, young people or vulnerable adults gives cause for concern, the council’s agreed child protection/vulnerable adults protection procedures will be followed.	<input checked="" type="checkbox"/>
For all roles within Adult Social Services. Wiltshire Council is committed to safeguarding and promoting the welfare of vulnerable adults and all staff working for the council are expected to share a commitment to this. You will be expected to report any concerns relating to the possible abuse of a vulnerable adult in accordance with the agreed interagency safeguarding adults’ procedures. If your own conduct in relation to the safeguarding of vulnerable adults gives cause for concern, the council’s agreed interagency safeguarding adults’ procedures will be followed, alongside implementation of the council’s disciplinary procedure. The job holder is accountable for their safeguarding of vulnerable adult responsibilities to their line manager.	<input checked="" type="checkbox"/>
For all other roles within the council. Wiltshire Council is committed to safeguarding and promoting the welfare of children, young people and vulnerable adults and all staff are expected to share this commitment. You will be expected to report any concerns relating to the safeguarding of children, young people or vulnerable adults in accordance with agreed procedures. If your own conduct in relation to the safeguarding of children, young people or vulnerable adults gives cause for concern, the council’s agreed child protection/vulnerable adults protection procedures will be followed.	<input type="checkbox"/>